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Any Broker  
Any Street  
Any Town  
Any County  
UK



## Re: Dawn of a new Vision -

The Vision Group has launched a new service to insurance brokers that will revolutionise the way that brokers and their clients prepare for the often gruelling task of the renewal review. With a distinct lack of insurer choice and new stringent insurer acceptance criteria comes the reality that brokers have to be seen to be working harder for their clients. This new era also heralds the dawn of ever-increasing compliance for intermediaries, which is why Vision has introduced a new broker focused product that aims to reduce the stress in the process, delivering quality products for excellent value.

As insurers are demanding good risk management practice as a core acceptance factor, those firms that embrace that culture will reap the rewards in increased insurability and reduced premiums. Importantly for the broker, any expert service enhances their client value and will lead to a reduction in your compliance risks as core risk information is captured for the broker during the Vision Health Check audit. This means that they can use the electronically produced documents to reduce their risk presentation time and prepare presentations of higher quality and acceptability to potential insurers.

The broker products start with the Vision Health Check. This is booked in advance of renewal and two specialist reports will quickly follow from the audit. There is the firm's Health Check compliance report plus the broker bonus report of collected data produced in an insurer friendly format. The bonus report will also contain two digital images of the premises (internal and external). The attached client leaflet will give you a flavour of the product.

If you would like to know more about the Vision Health Check and the full range of Employment and Health & Safety products and services, please contact us using the email address [info@vehs.co.uk](mailto:info@vehs.co.uk) or telephone the Vision Group on 01242 244499 mentioning **Vision Health & Safety Broker Support Enquiry**. If you would like further information about the Vision Group, please visit our website at [www.visionunderwriting.co.uk](http://www.visionunderwriting.co.uk). We look forward to hearing from you shortly

Yours sincerely

A handwritten signature in black ink, appearing to read 'Randolph Murray', written over a horizontal line.

Randolph Murray ACII  
Chartered Insurer  
Chairman  
The Vision Group